

**REQUEST FOR APPLICATIONS FOR
REGIONAL RESPONSE HEALTH COLLABORATIVE**

ISSUING OFFICE

**Commonwealth of Pennsylvania
Department of Human Services
Office of Administration
Bureau of Procurement and Contract Management
Room 832 Health and Welfare Building
625 Forster Street
Harrisburg, PA 17120**

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REGIONAL RESPONSE HEALTH COLLABORATIVE**

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CALENDAR OF EVENTS

The Commonwealth will make every effort to adhere to the following schedule:

Activity	Responsibility	Date
Deadline to submit questions via email to RA-pwrfaquestions@pa.gov	Potential Applicants	June 15, 2020 12:00 P.M.
Answers to Potential Applicant questions posted to the DGS website (http://www.emarketplace.state.pa.us/) no later than this date.	DHS	June 17, 2020
Please monitor website for all communications regarding the RFA.	Potential Applicants	On-going
Applications must be received by the Issuing Office at: RA-PWRFAQUESTIONS@PA.GOV	Applicants	June 25, 2020 12:00 P.M.

PART I

GENERAL INFORMATION

- I-1. Purpose.** This Request for Applications (“RFA”) provides to those interested in submitting applications for the subject procurement (“Applicants”) sufficient information to enable them to prepare and submit applications for the Department of Human Service’s (“Department” or “DHS”) consideration on behalf of the Commonwealth of Pennsylvania (“Commonwealth”) to promote awareness of and participation in the **Regional Response Health Collaborative (“RRHC”) Program (“Program”)**.
- I-2. Issuing Office.** The Department's Office of Administration, Bureau of Procurement and Contract Management (“Issuing Office”) has issued this RFA on behalf of DHS’s Office of Long-Term Living (“OLTL”). The sole point of contact in the Commonwealth for this RFA shall be Michelle Herring, RA-pwrfaquestions@pa.gov, the Issuing Officer for this RFA. Please refer all inquiries to the Issuing Officer.
- I-3. Scope.** This RFA contains instructions governing the requested applications, including the requirements for the information and material to be included; a description of the service to be provided; requirements which Applicants must meet to be eligible for consideration; general evaluation criteria; and other requirements specific to this RFA.
- I-4. Problem Statement.** The Department is implementing the RRHCs in six Regions across the Commonwealth. The funds allocated for this grant program consist of \$175 million in federal funds from the CARES Act that will provide support to individuals living in long-term care (“LTC”) facilities defined in Appendix B.

A RRHC is defined as a collaboration of at least one local health system in coordination with other local and state governmental agencies and other entities that may include other health systems. This collaboration provides educational and clinical support in a specific Region of the state. The term includes, but is not limited to, academic medical centers, as defined in Appendix B, located in this Commonwealth. The state is divided into six Regions as defined by the Pennsylvania Department of Health (“DOH”) (see Appendix D). Prospective RRHCs will designate in their applications the Region(s) in which they intend to provide the services described below and under the terms of the grant. Applicants may submit applications for up to two Regions.

DHS will determine the allocation of funding to the RRHCs based on the number and average census of facilities within the specified six Regions. Payments for this program must be used for the sole purpose of providing COVID-19 related supports to facilities and personnel who are or may be potentially exposed to COVID-19. The minimum number of facilities for each Region is listed below:

Region	# of Facilities
North Central	125
Northeast	230
Northwest	171
South Central	244
Southeast	613
Southwest	512
Statewide Total	1,895*

*DHS-licensed facilities are not included.

I-5. Method of Award. Applicants may submit applications for multiple Regions, but not more than two Regions. Applicants must submit a separate application for each Region containing Technical and Cost. DHS intends to award an agreement to one Applicant in each Region. After final evaluation of applications, if it is determined to be in the Commonwealth’s best interest, the Commonwealth may request Applicants to submit integrated solutions for up to two Regions.

I-6. Type of Agreement. The Department intends to award multiple grants as a result of this RFA. If the Department enters into agreements as a result of this RFA, the agreements will be cost reimbursement with advanced payments and reconciliation and incentive payments using the draft Grant Agreement attached to this RFA as **Appendix F**, including its finalized Payment Provisions (Rider 1), Standard Grant Terms and Conditions (Rider 4) and the DHS Addendum (Rider 5). Rider 2, Work Statement, will consist of this RFA and the selected application, and Rider 3, Budget, will consist of the selected Applicants’ cost submittals.

DHS, in its sole discretion, may undertake negotiations with Applicants whose applications, in the judgment of DHS, show them to be qualified, responsible and capable of performing the Program.

I-7. Rejection of Applications. DHS may, in its sole and complete discretion, reject any application received as a result of this RFA.

I-8. Incurring Costs. The Department is not liable for any costs incurred by the Applicant in preparation and submission of its application, in participating in the RFA process or in anticipation of award of the agreement.

I-9. Questions and Answers. If an Applicant has any questions regarding this RFA, the Applicant must submit the questions via email (**with the subject line “RFA 04-20 Question”**) to the RFA Issuing Officer named in **Part I, Section I-2** of the RFA. If the Applicant has questions, they must be submitted via email **no later than** the date indicated on the Calendar of Events. The Applicant shall not attempt to contact the RFA Issuing Officer by any other means. The Department shall post the answers to the questions on the DGS website by the date stated on the Calendar of Events.

An Applicant who submits a question *after* the deadline date for receipt of questions indicated on the Calendar of Events assumes the risk that its application will not be responsive or competitive because the Department is not able to respond before the application receipt date or in sufficient time for the Applicant to prepare a responsive or competitive application. When questions are submitted after the deadline date indicated on the Calendar of Events, the Issuing Officer *may* respond to questions of an administrative nature by directing the questioning Applicant to specific provisions in the RFA. To the extent that DHS decides to respond to a non-administrative question *after* the deadline date for receipt of questions indicated on the Calendar of Events, the answer must be provided to all Applicants through an addendum.

All questions and responses as posted on the DGS website are considered as an addendum to, and part of, this RFA in accordance with RFA **Part I, Section I-10** of this RFA. The Department shall not be bound by any verbal information nor shall it be bound by any written information that is either contained within the RFA or formally issued as an addendum.

- I-10. Addenda to the RFA.** If the Department deems it necessary to revise any part of this RFA before the application response date, the Department will post an addendum to the DGS website at <http://www.emarketplace.state.pa.us/Search.aspx>. It is the Applicant's responsibility to periodically check the website for any new information or addenda to the RFA.
- I-11. Response Date.** To be considered for selection, electronic copies of applications must arrive at the Issuing Office **on or before** the time and date specified in the RFA Calendar of Events. The Department will **not** accept applications via facsimile transmission. The Department will reject unopened, any late applications.
- I-12. Applications.** To be considered, Applicants must submit a complete electronic response to this RFA to the Issuing Office using the format provided in **Part II**, providing **one copy of the Technical Submittal and one copy of the Cost Submittal**. The electronic response must be in Microsoft Office or Microsoft Office-compatible format; and any spreadsheets must be in Microsoft Excel. To the extent that the Applicant designates information as confidential or proprietary or trade secret protected in accordance with **Part I, Section I-17** of this RFA, the Applicant must also include one (1) redacted version of the Technical Submittals in Microsoft Office or Microsoft Office-compatible format. Applicants may not lock or protect any cells or tabs. The electronic response must clearly identify the Applicant and include the name and version number of the virus scanning software that was used to scan the application before it was submitted. The Applicant shall make no other distribution of its application to any other Applicant or Commonwealth official or Commonwealth consultant. Each application page should be numbered for ease of reference. An official authorized to bind the Applicant to its provisions must sign the application. If the official signs the Application Cover Sheet (**Appendix A**) and the Application Cover Sheet is included in the electronic response, the requirement will be met. For this RFA, the application must remain valid for **120** days or

until an agreement is fully executed. If the Department selects the Applicant's application for award, the contents of the selected Applicant's application will become, except to the extent the contents are changed through negotiations, grant obligations.

Each Applicant submitting an application specifically waives any right to withdraw or modify it, except that the Applicant may withdraw its application by written notice received at the Department's address for application delivery prior to the exact hour and date specified for application receipt. An Applicant or its authorized representative may withdraw its application in person prior to the exact hour and date set for application receipt, provided the withdrawing person provides appropriate identification and signs a receipt for the application. An Applicant may modify its submitted application prior to the exact hour and date set for application receipt only by submitting a new application or modification which complies with the RFA requirements

I-13. Economy of Preparation. Applicants should prepare applications simply and economically, providing a straightforward, concise description of the Applicant's ability to meet the requirements of the RFA.

I-14. Alternate Applications. The Department has identified the basic approach to meeting its requirements, allowing Applicants to be creative and propose their best solution to meeting these requirements. The Department will not accept alternate applications.

I-15. Discussions for Clarification. Applicants may be required to make an oral or written clarification of their applications to the Department to ensure thorough mutual understanding and Applicant responsiveness to the solicitation requirements. The Department will initiate requests for clarification. Clarifications may occur at any stage of the evaluation and selection process, prior to the award of an agreement.

I-16. Prime Grantee Responsibilities. The grant will require the selected Applicants to assume responsibility for all services offered in its application whether it provides them itself or by sub-grant. The Department will consider the selected Applicants to be the sole point of contact regarding all agreement matters.

I-17. Application Contents.

A. Confidential Information. The Commonwealth is not requesting, and does not require, confidential proprietary information or trade secrets to be included as part of Applicants' submissions in order to evaluate applications. Accordingly, except as provided herein, Applicants should not label application submissions as confidential or proprietary or trade secret protected. Any Applicant who determines that it must divulge such information as part of its application must submit the signed written statement described in Subsection C below and must additionally provide a redacted version of its application in accordance with **Part I, Section I-12** of this RFA, which removes only the confidential proprietary information and trade secrets, for required public disclosure purposes.

- B. Commonwealth Use. All material submitted with the application shall be considered the property of the Commonwealth and may be returned only at the Department's option. The Commonwealth has the right to use any or all ideas not protected by intellectual property rights that are presented in any application regardless of whether the application becomes part of a grant. Notwithstanding any Applicant copyright designations contained on applications, the Commonwealth shall have the right to make copies and distribute applications internally and to comply with public record or other disclosure requirements under the provisions of any Commonwealth or United States statute or regulation, or rule or order of any court of competent jurisdiction.
- C. Public Disclosure. After the award of a grant pursuant to this RFA, all application submissions are subject to disclosure in response to a request for public records made under the Pennsylvania Right-to-Know-Law, 65 P.S. § 67.101, et seq. If an application submission contains confidential proprietary information or trade secrets, a signed written statement to this effect must be provided with the submission in accordance with 65 P.S. § 67.707(b) for the information to be considered exempt under 65 P.S. § 67.708(b)(11) from public records requests. Refer to Appendix E of the RFA for a Trade Secret Confidential Proprietary Information Notice Form that may be utilized as the signed written statement, if applicable.

I-18. News Releases. Applicants shall not issue news releases, Internet postings, advertisements or any other public communications pertaining to this Program without prior written approval of DHS, and then only in coordination with DHS.

I-19. Restriction of Contact. From the issue date of this RFA until DHS selects applications for awards, the Issuing Officer is the sole point of contact concerning this RFA. Any violation of this condition may be cause for DHS to reject the offending Applicant's application. If DHS later discovers that the Applicant has engaged in any violations of this condition, DHS may reject the offending Applicant's application or rescind its grant award. Applicants must agree not to distribute any part of their applications beyond DHS. An Applicant who shares information contained in its application with other Commonwealth personnel and/or competing Applicants may be disqualified.

I-20. DHS Participation. Applicants shall provide all services, supplies, facilities, and other support necessary to complete the Program. The selected Applicants will have access to a program manager from DHS who will be Applicant's primary contact for the Program. The Department will develop a dashboard that tracks the access and quality of services provided by each RRHC.

I-21. Term of Agreement. The term of the agreement will commence on July 1, 2020, and will expire on December 1, 2020.

I-22. Applicant's Representations and Authorizations. By submitting its application, each Applicant understands, represents, and acknowledges that:

- A. Applicant's information and representations in the application are material and important, and DHS will rely upon the contents of the application in awarding the

agreement. The Commonwealth may treat any misstatement, omission, or misrepresentation as fraudulent concealment of the true facts relating to the application, submission, punishable pursuant to 18 Pa. C.S. § 4905.

- B.** The Applicant has arrived at the price(s) and amounts in its application independently and without consultation, communication, or agreement with any other Applicant or potential Applicant.
- C.** The Applicant has not disclosed the price(s), the amount of the application, nor the approximate price(s) or amount(s) of its application to any other firm or person who is an Applicant or potential Applicant for this RFA, and the Applicant shall not disclose any of these items on or before the application submission deadline.
- D.** The Applicant has not attempted, nor will it attempt, to induce any firm or person to refrain from submitting an application on this grant, or to submit an application higher than this application, or to submit any intentionally high or noncompetitive application or other form of complementary application.
- E.** The Applicant makes its application in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive application.
- F.** To the best knowledge of the person signing the application for the Applicant, the Applicant, its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last **four (4)** years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding or proposing on any public contract, except as the Applicant has disclosed in its application.
- G.** To the best of the knowledge of the person signing the application for the Applicant and except as the Applicant has otherwise disclosed in its application, the Applicant has no outstanding, delinquent obligations to the Commonwealth including, but not limited to, any state tax liability not being contested on appeal or other obligation of the Applicant that is owed to the Commonwealth.
- H.** The Applicant is not currently under suspension or debarment by the Commonwealth, any other state or the federal government, and if the Applicant cannot so certify, it shall submit along with its application a written explanation of why it cannot make such certification.
- I.** The Applicant has not made, under separate contract or agreement with DHS, any recommendations to DHS concerning the need for the services described in its application or the specifications for the services described in the application.

- J.** Each Applicant, by submitting its application, authorizes Commonwealth agencies to release to the Commonwealth information concerning the Applicant's Pennsylvania taxes, unemployment compensation and workers' compensation liabilities.
 - K.** Until the selected Applicant receives a fully executed and approved written agreement from DHS, no legal and valid agreement, in law or in equity, exists and the Applicant shall not begin to perform.
 - L.** The Applicant is not currently engaged, and will not during the duration of the agreement engage, in a boycott of a person or an entity based in or doing business with a jurisdiction which the Commonwealth is prohibited by Congressional statute from engaging in trade or commerce.
- I-23. Notification of Selection.** The Department will notify all Applicants in writing of the selected Applicants after DHS has determined, taking into consideration all the evaluation factors, the applications that are the most advantageous to the Department.
- I-24. Use of Electronic Versions of this RFA.** This RFA is being made available by electronic means. If an Applicant electronically accepts the RFA, the Applicant acknowledges and accepts full responsibility to ensure that no changes are made to the RFA. In the event of a conflict between a version of the RFA in the Applicant's possession and DHS's version of the RFA, the Department's version shall govern.

PART II

APPLICATION REQUIREMENTS

II-1. Applicant Qualifications. Applicants must be a:

- A. Health System; or
- B. Academic Medical Center.

II-2. Applicant Checklist. Applicants must submit their application in the format outlined below. All cost data should be kept separate from and not included in the Technical Submittal. Each application shall consist of the following two separately sealed submittals.

A. Technical Submittal, which consists of the following items:

- a. Application Cover Page (**Appendix A**);
- b. Financial Capability, in response to **Part IV, Section IV-2**
- c. Work Statement, in response to **Part IV, Section IV-3**;
- d. Lobbying Certification Form, and Disclosure of Lobbying Activities (**Attachment B**), if applicable;
- e. Trade Secret Confidential Proprietary Information Notice Form (**Appendix E**), in response to **Part I, Section I-17**; and
- f. Federal Funding Accountability and Transparency Act (**Appendix G**).

B. Cost Submittal, which consists of a response to RFA **Part II, Section II-6**.

The Department may request additional information or may make investigations which, in its opinion, are necessary to determine the Applicant's ability to perform the Program, and the Applicant shall furnish to the Department all requested information and data.

Applicants may submit applications for up to two Regions; however, an Applicant **must submit separate applications for each Region** for which it wishes to be considered.

II-3. Application Cover Page. Applicants must complete the Application Cover Page (**Appendix A**). For each application being submitted, the Applicant must identify on the Application Cover Page the geographic region where services will be provided if selected for a RRHC grant. Applicants should refer to **Appendix D** to identify the Regions.

II-4. Financial Capability. Applicants must provide the information indicated in **Part IV, Section IV-2, Financial Capability**.

II-5. Work Statement. Applicants must complete **Part IV, Section IV-3, Work Statement**. Applicants must address all sections included in **Part IV, Section IV-3, Work Statement**. Applicants may attach additional pages, if the space provided in **Part IV, Section IV-3, Work Statement**, is not sufficient for a complete answer.

II-6. Cost Submittal. Applicants must complete **Appendix C**, which will become the Rider 3 Budget of the Grant Agreement. The Cost Submittal must be submitted along with the application, but in a separate attachment.

The budget must be commensurate with the activity described. If a grant is awarded, the Commonwealth will not pay or be liable for any other additional budgetary expenditure.

Cost Submittal Instructions

For each region, the DHS has established a maximum amount of funding available for RRHC services. DHS has allotted twelve percent of the Total Funding Available for incentive payments. The specific amount of the Total Funding Available, Direct Funding Available and Incentive funding is set forth on Lines 2 and 3 of the Grant Cost Submittal Summary tab of the cost submittal workbook.

Please provide a projected cost submittal for your proposed RRHC Program using the cost submittal workbook. A separate cost submittal workbook must be submitted for each region for which an Applicant is submitting an application. For each region for which an application is submitted, the Applicant should provide the total projected cost for the region for the term of the grant agreement. Applicants should not include any costs that will be reimbursed through other sources of funding in the cost submittal. Applicants should consider all program requirements as outlined in the RFA when developing expense projections.

The total amount of Program Costs requested should not exceed the amount of the Direct Funding Available for the region in which the applicant is applying. This amount can be found on the region's cost submittal workbook.

You may add rows to the template if you need additional categories. The formulas may not copy when adding rows so be sure to check the calculations. Please refer to the RFA when developing cost projections.

Program Costs

The cost submittal worksheet is broken into three columns for capturing program costs (Columns E-G of Grant Cost Submittal Summary). General Program costs should include costs that support the work of the RRHC for the region. Examples of General Program costs include costs associated with creating and operating a 24/7 call center staff, assessment staff, data collection and reporting and administrative oversight and support staff and costs associated with onsite consultation with other DHS-licensed facilities, and, when requested by DHS, consultation with Older Adult Daily Living Centers and State Veterans' Homes. Facility Support costs should include all expected costs to meet the two visit per assisted living residence, personal care home and long-term nursing facility. Included in these costs is support for administering up to three tests as needed per resident and staff over the term of the Program. For the testing, Applicants should consider that some of these tests may be reimbursed by other sources. An estimated count of the facilities and residents for the region can be found on line 4 of the Cost Submittal Workbook. Rapid Response Costs should include all costs projected to

respond to an outbreak at one or more facilities including the requirement to provide cohorting.

Category I: Administrative Personnel Costs Wages and Salaries: Please separate salaries and fringe benefits in the cost submittal. Applicants may list fringe benefits in aggregate for all staff but fringe benefit costs must not exceed 30% of salaries.

Category II: Operating Costs: Please include any other costs you expect to incur in order to administer the RRHC program. Examples include office space, telecommunications, communications support, software, office supplies and equipment and travel and training for staff. If you need to add additional categories, please be sure to include a description of the additional lines in your budget narrative.

Additional Sources of Revenue

Please provide all additional sources of revenue that the Applicant has received or expects to receive to support the work of the RRHC project. This could include Cares Act funding, public assistance or commercial insurance payments, cash and in-kind donations.

Budget Narrative

Please provide a budget narrative (no more than 2 pages) that describes the projected costs included in the cost submittal. The budget narrative should include all assumptions and calculations made to support cost estimates.

PART III

CRITERIA FOR SELECTION

III-1. Mandatory Responsiveness Requirements. To be eligible for selection, an application must:

- A. Be timely received from an Applicant (see **Part I, Section I-11**); and
- B. Be properly signed by the Applicant (see **Part I, Section I-12**).

III-2. Technical Nonconforming Applications. The two Mandatory Responsiveness Requirements set forth in **Section III-1** above are the only RFA requirements that the Commonwealth will consider to be *non-waivable*. DHS may in its sole discretion, (1) waive any other technical or immaterial nonconformities in an Applicant's application, (2) allow the Applicant to cure the nonconformity, or (3) consider the nonconformity in the scoring of the Applicant's application.

III-3. Evaluation. DHS has selected a committee of qualified personnel to review and evaluate timely submitted applications. DHS will notify in writing of its selection for grant award those responsible Applicants whose applications are determined to be the most advantageous to the Commonwealth as determined by DHS after taking into consideration all the evaluation factors.

III-4. Evaluation Criteria. The following criteria will be used in evaluating each application:

Technical: The Department has established the weight for the Technical criterion for this RFA as **one hundred percent (100%)** of the total points. Applicants must address all questions provided in **Part IV, Work Statement**. In evaluating the technical submittal, DHS will include the following considerations:

- Soundness of Approach;
- Applicant Qualifications;
- Availability of services to targeted populations; and
- Use of strategies that build enduring capacity and continued outreach in the community.

The final Technical scores are determined by giving the maximum number of technical points available to the application with the highest raw technical score. The remaining applications for the Region are rated by applying the following formula:

$$\frac{\text{Raw Technical Score of Proposal Being Scored}}{\text{Highest Raw Technical Score}} \times A = \text{Final Technical Score}$$

A = Maximum number of Technical Points for technical criterion.

III-5. Applicant Responsibility. To be responsible, an Applicant must submit a responsive application and possess the capability to fully perform the agreement requirements in all respects and the integrity and reliability to assure good faith performance of the agreement.

- In order for an Applicant to be considered responsible for this RFA and therefore eligible for selection for negotiations, the total score for the Technical Submittal of the Applicant's application must be greater than or equal to **75%** of the **available raw technical points**.
- The Applicant's financial information must demonstrate that the Applicant possesses the financial capability for good faith performance of the agreement. The Commonwealth will review the Applicant's previous three (3) financial statements, any additional information received from the Applicant, and any other publicly available financial information concerning the Applicant and assess each Applicant's financial capability based on calculating and analyzing various financial ratios, and comparison with industry standards and trends.

Further, the Department will award an agreement only to an Applicant determined to be responsible in accordance with the most current version of Commonwealth Management Directive 215.9, Contractor Responsibility Program.

II-6. Final Ranking and Award.

- A. The Issuing Office will rank responsible Applicants according to the overall score assigned to each, in descending order, for each Region.
- B. For each Region, and except as provided in **Part II, Section II-6.C**, the Department must select for negotiations the Applicant with the highest overall score.
- C. For one, all, or some Regions, the Department has the discretion to reject all applications or cancel the request for applications, at any time prior to the time an agreement is fully executed, when it is in the best interests of the Commonwealth. The reasons for the rejection or cancellation shall be made part of the RFA file.

PART IV

TECHNICAL SUBMITTAL

IV-1. Nature and Scope. The RRHCs shall provide facility consultation that includes clinical, operational and administrative support to prevent residents in facilities from COVID-19 infection and optimally manage them during a facility outbreak. This program shall provide educational support, onsite testing and infection control consultation, and clinical consultation. When needed, the RRHCs shall provide a Rapid Response Team to help facilities effectively identify and manage any COVID-19 outbreaks in partnership with DOH and DHS. The Rapid Response Team shall require internal teams comprised of, but not limited to, at least one attending level, PA licensed physician (MD or DO) who can provide standing orders for testing, an infection control Physician, nurses, social workers and case managers, geriatric practitioner, internal medicine, family resident medicine as appropriate. The RRHCs shall provide access to COVID-19 testing and coordinate case reporting according to DOH guidance. The Rapid Response Team shall provide supplemental clinical and administrative staffing as well as personal protective equipment (“PPE”) as needed to address the needs of facilities during a staff or resident outbreak of COVID-19. The RRHCs shall also provide and coordinate cohort efforts and alternative care sites for optimal management of COVID-19 outbreaks in facilities. They shall also manage transitions of care of COVID-19 patients from the acute care inpatient setting. By December 1, 2020, the RRHCs shall conduct at least two onsite facility visits, conduct at least one onsite consultation with other DHS-licensed facilities, and, when requested by DHS, consultation to Older Adult Daily Living Centers and State Veterans’ Homes. RRHCs will be expected to frequently report processes and outcomes as defined by DHS and DOH. See the Work Statement below for the detailed requirements for the RRHCs.

The program goals of the RRHCs are to:

- A. Promote health and stabilize the economy of the Region by directly supporting COVID-19 readiness and response in facilities.
- B. Improve the quality of care related to infection prevention and other priority health care conditions common to facilities.
- C. Coordinate operations with DOH and DHS.
- D. Expand COVID-19 testing to include asymptomatic staff and residents in facilities to expand public health surveillance.
- E. Implement best practices in infection control, including, but not limited to:
 - 1. Testing capability;
 - 2. Infection control consultation and implementation, including contact tracing;
 - 3. Advanced clinical care, including onsite and telemedicine-supported clinical care, remote monitoring and physician consultation; and
 - 4. Alternate care capacity for LTC residents.

IV-2. Financial Capability. Describe your company’s financial stability and economic capability to perform the contract requirements. Provide your company’s financial

statements (audited, if available) for the past three fiscal years. Financial statements must include the company's Balance Sheet and Income Statement of Profit/Loss Statements. Also include a Dun & Bradstreet comprehensive report, if available. If your company is a publicly traded company, please provide a link to your financial records on your company website in lieu of providing hardcopies.

IV-3. Work Statement. Applicants shall complete Rider 2, Work Statement, which is attached as part of this RFA. All responses must be typed. Please use additional pages, as needed.